BRITISH COLUMBIA
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BC Stats

Dan Schrier
(250) 387-0376
Dan.Schrier@gov.bc.ca

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Exports ◆ September 2008

- The value of BC origin exports was 2.4% higher in the first three quarters of 2008 compared to the same period a year earlier. A jump in energy products was mainly responsible for the increase, offsetting declines in shipments of other goods, such as wood and pulp & paper products.

- Energy product exports soared 50.6% above 2007 levels as a result of strong demand and high commodity prices earlier in the year. International shipments of coal products were up a whopping 94.2% over the first three quarters of 2007, while natural gas (+23.0%) and electricity (+8.3%) also saw robust growth.

- Other contributors to the year-to-date rise in the value of overall exports include increased shipments of agriculture & food other than fish (+4.3%), fabricated metals (+20.8%) and chemical (+57.0%) products.

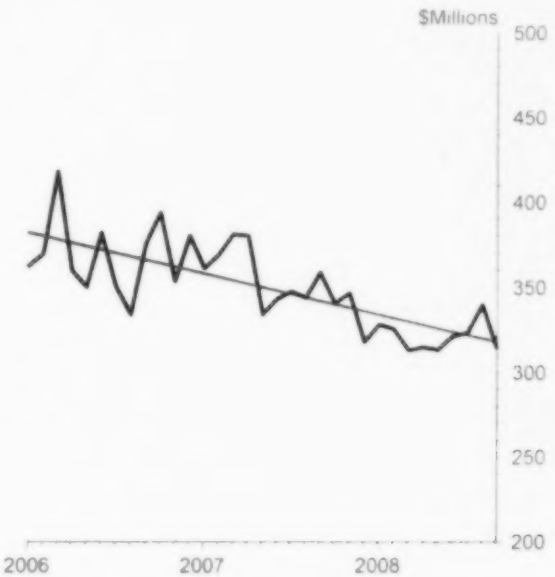
- Solid wood product exports have plummeted 28.1%, mainly due to declines for softwood lumber. The value of lumber exports is 28.7% off from last year's pace. Exports of selected value added products (-25.6%) and logs (-36.2%) are also well down from last year.

- Pulp is no longer a bright spot in the forest sector, as pulp exports have slumped 10.3% year-to-date. Overall, pulp and paper exports are down 7.2%.

- Falling prices and reduced demand in the motor vehicle sector have pushed overall machinery & equipment exports down 6.1% compared to the first three quarters of 2007. Motor vehicle & parts exports have slumped 16.2%, while the value of shipments of electrical, electronics & communications products climbed 4.2%. Meanwhile, the value of metallic mineral product shipments inched down 0.8% compared to the first three quarters of last year, as slides in exports of unwrought zinc (-16.8%) and aluminum (-5.5%) offset increases in exports of other mineral products.

- Exports to the United States have fallen 9.4% compared to the first nine months of 2007. Slowed shipments of solid wood (-35.8%) and machinery & equipment (-11.4%) products are the main drivers of the decline. Year-to-date, the US share of BC exports has dropped to 54.1% compared to 61.2% over the first three quarters of last year.

BC origin exports of machinery and equipment are trending down



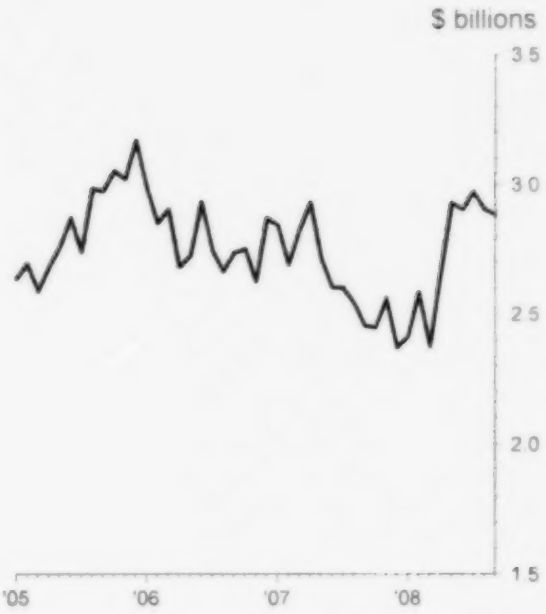
SEASONALLY ADJUSTED EXPORTS

Seasonal adjustment supplies a means of making month-to-month comparisons by removing the regular periodic seasonal fluctuations that occur. Variations from normal seasonal patterns are revealed in the seasonally adjusted data series.

- Exports inched down 0.7% in September, despite strength in shipments of forest (+10.5%) and energy (+5.1%) products. All other major commodity categories experienced slowdowns in the value of exports.

- Exports to the US were flat in September (+0.0%). A 4.0% slip in shipments of energy dragged things down, but with the exception of forest products (-2.5%), all other major commodity groups saw export growth. Despite strength in the energy (+10.9%) and forestry (+20.7%) sectors, shipments to countries other than the US declined (-1.5%).

Exports (adjusted for seasonality) inched down in September



BC Exports, Seasonally Adjusted ($Millions)

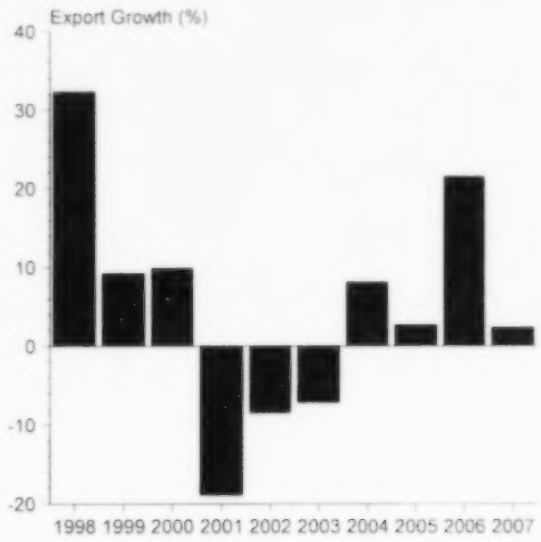
Month	Agriculture & Fish	Energy	Forest Products	Machinery& Equip, Auto	Industrial, Consumer	Total	Exports to USA
Sep 2006	203	516	1,041	376	601	2,738	1,644
Oct	207	433	1,040	394	676	2,750	1,599
Nov	201	451	1,003	353	618	2,627	1,602
Dec	208	553	1,028	380	700	2,869	1,728
Jan 2007	212	522	1,114	361	632	2,842	1,748
Feb	200	580	976	369	567	2,692	1,669
Mar	212	550	1,073	381	606	2,822	1,729
Apr	199	559	1,112	380	679	2,929	1,712
May	190	556	1,014	334	623	2,716	1,624
Jun	183	498	999	343	581	2,604	1,607
Jul	168	507	969	347	610	2,602	1,581
Aug	179	496	991	344	532	2,542	1,585
Sep	191	467	832	358	607	2,455	1,501
Oct	175	484	875	341	574	2,448	1,462
Nov	170	511	878	346	654	2,559	1,456
Dec	188	467	858	318	539	2,370	1,418
Jan 2008	184	537	807	328	557	2,412	1,411
Feb	193	579	856	325	628	2,582	1,511
Mar	181	578	773	313	530	2,375	1,460
Apr	188	738	814	315	600	2,654	1,498
May	183	826	839	313	765	2,927	1,426
Jun	185	910	792	321	696	2,903	1,513
Jul	176	1,025	823	323	621	2,968	1,606
Aug	191	881	745	340	747	2,903	1,460
Sep	190	926	823	314	629	2,882	1,461

BC's Trade in High Technology Goods

British Columbia's high technology sector has established itself as an important part of the provincial economy and international trade plays an important role in the sector.[1] The domestic market for high technology goods does not have sufficient volume to achieve the economies of scale needed to remain competitive. Therefore, access to international markets is extremely important as it allows BC producers of high tech goods to focus on market niches. At the same time, BC manufacturers do not produce enough of some types of high technology equipment to satisfy the domestic demand from either consumers or the high technology industry itself, and as a result, large volumes of goods are imported into the province.[2]

Despite being faced with the challenge of the Canadian dollar reaching par with its American counterpart, British Columbia exporters of high technology goods managed to boost the value of their shipments to international destinations up 2.4% in 2007, to $877.1 million. This was significantly better than the performance of overall goods exports, which dropped 5.8%, marking the second straight year that exports of high technology products and overall commodity exports have moved in opposite directions. As a result, the proportion of overall exports comprised of high technology goods climbed to 2.8%, the highest share since 1999, and approaching the peak of 3.0% achieved in 1998.

BC's high technology exports edged up in 2007



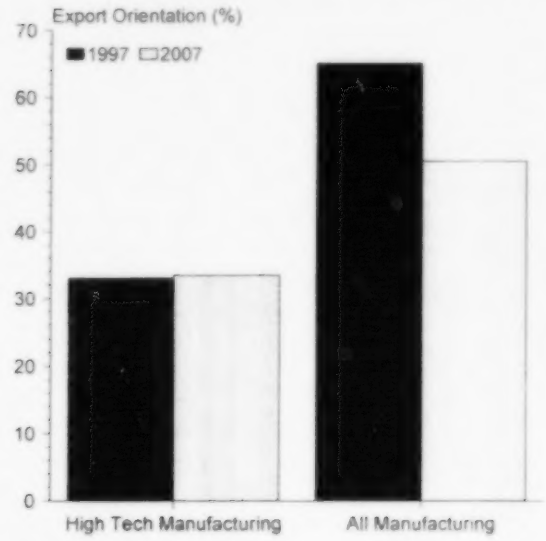
Source: BC Stats

Although exports are important to the high tech sector, BC's high technology manufacturing industries tend to be geared more toward the Canadian market, particularly compared to manufacturing in the province in general. In 2007, just over 33% of total high tech shipments were exported compared to 51% of manufactured goods overall. The gap was even wider a decade earlier, but in the last several years, the proportion of BC's manufactured goods that are exported has been falling, possibly as a result of an appreciating dollar that made BC products more expensive to foreign buyers.

[1] Note that this report is excerpted from a larger document entitled "Profile of the British Columbia High Technology Sector: 2008 Edition" which is available on the BC Stats' website: www.bcstats.gov.bc.ca

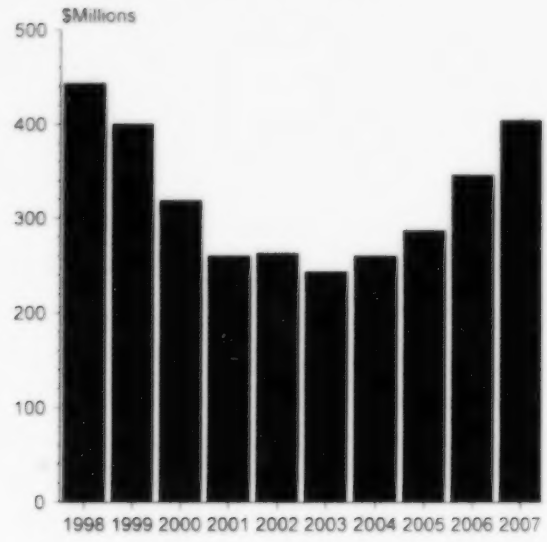
[2] High technology goods referred to in this document are based on a list developed by the US Bureau of the Census and modified to fit Canadian conditions. See Appendix B of the *Profile* report for more information.

A smaller portion of high technology products are exported compared to total manufacturing



Source: BC Stats

After slumping earlier in the decade, exports of computers and telecommunications products have rebounded



Source: BC Stats

The bulk of the growth in high tech exports was concentrated in just a few commodity groups.[3] Computers and telecommunications equipment are by far the most significant group of high technology goods exported from British Columbia. Almost half (46%) of the province's high tech exports are comprised of goods from this commodity group, with international shipments of computers and telecommunications equipment amounting to $403.7 million in 2007. It was also the largest source of high tech export growth in 2007, with the value of shipments of these goods climbing 16.9%, an increase of over $58 million. Other major contributors to the overall increase in high technology exports were aerospace goods, which experienced a 7.3% increase in the value of international shipments to an all-time peak of $183.0 million, and opto-electronics, exports of which jumped 34.3% to $49.9 million.

At the other end of the scale, exports of life sciences products plunged by $46.7 million, a fall of 26.0%. A substantial drop in exports of various electro-diagnostic apparatus was the main driver of the slump in life science product shipments in 2007. Computer integrated manufactured products, the other major group of high technology exports from the province, also experienced a dip in the value of exports, slipping 7.0%. The largest percentage decline was for exports of electronics, which fell to less than half the value exported in 2006 (-54.5%). The drop was largely due to a fall off in shipments of various integrated circuits and, to a lesser extent, semiconductor devices.

British Columbia generally does not export significant volumes of goods from the remaining commodity groups. The substantial jump in exports of material design goods that occurred from 1998 through 2001 was due to large shipments of optical fibre products. With the excep-

[3] For information on high technology commodity groups, see Appendix B of the *Profile* report.

tion of that short period, British Columbia has not been a large exporter of material design goods.

Almost 69% of British Columbia's high technology commodity exports were destined for the United States in 2007. This is well above the proportion of overall exports from BC that were shipped to the United States as only 60% of BC's total goods exports were US-bound in 2007. However, similar to exports in general, the ratio of high technology exports headed to the United States has been slipping over the last several years. In 2000, the share of BC's high tech exports shipped to the US peaked at just under 84%. Although the overall value of high technology goods shipped to the US is down from that peak year, mostly due to the bursting of the high tech bubble in 2001, most of the drop in share is due to diversification to other markets.

Shipments to the European Union, in particular, have grown significantly in the last few years, such that 15% of BC's high tech exports were destined for the EU in 2007. Exports to Pacific Rim countries, which dropped to their lowest levels in the early part of the decade, had rebounded somewhat, before slumping in 2007. There has also been strong growth in exports to countries outside these regions, particularly Mexico and Brazil.

While exports to BC's largest market, the United States, edged up 2.7% in 2007, the strongest growth was in shipments to the European Union, which increased 19.5%. A large portion of this growth was from a 178.8% jump in exports to Germany due mainly to substantial increases in shipments of opto-electronics and computer and telecommunications products. However, exports to the United Kingdom (+13.3%) and the Netherlands (+35.9%) also experienced strong growth. Shipments to Belgium, which skyrocketed by 387.8% between 2005 and 2006, slipped back 30.8% in 2007.

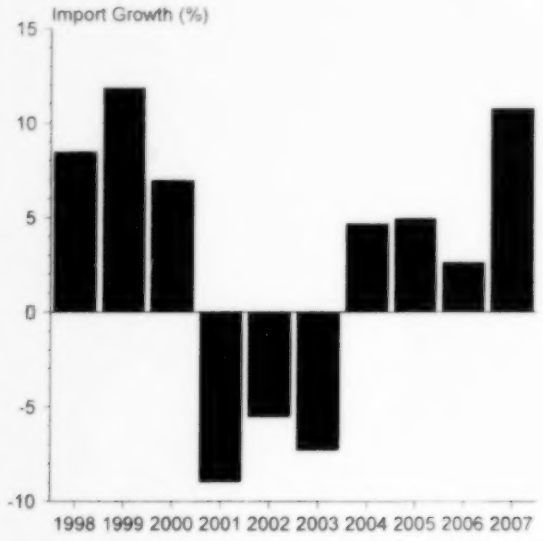
Shipments to the Pacific Rim plunged 20.2% in 2007, with many of the top Asian destinations experiencing double-digit declines. BC high tech exports to Japan fell 18.1%, exports to Mainland China were down 14.5% and South Korea (-36.7%), Taiwan (-17.7%), Singapore (-15.3%) and Hong Kong (-48.7%) all saw a drop in shipments as well. Australia bucked the trend, as exports to that country jumped 23.3%.

While exports of high technology goods saw only marginal growth, imports rose a robust 10.8% to almost $4.7 billion, the fourth consecutive year of growth. After six straight years of declines, imports from the United States finally turned around, recording an increase of 8.1%. Mainland China continued to be a growing source for high tech products imported into British Columbia, with shipments climbing 14.2%, although this is the smallest percentage increase since at least 1990, the earliest year for which data are available. Mainland China trails only the United States in terms of the value of imports of high tech merchandise into BC, with just shy of $1 billion worth of goods entering the province from China in 2007. Approximately $1.6 billion worth of high tech goods were imported into BC from the United States. The rise in imports from Mainland China helped offset much of the reduction in shipments to the United States in the previous six years and now that imports from the US are on the rise, the combined growth has resulted in the first double-digit increase in BC imports of high tech goods since 1999.

A significant amount of high tech goods imported into the province is used as input into BC's own high technology manufacturing;

however, a large portion of the imports from China are consumer goods such as portable computers and cellular telephones, which suggests that at least some of the growth in imports is consumer-driven and not solely due to the demand created by the domestic high tech sector.

Imports of high technology products into British Columbia increased in 2007



Source: BC Stats

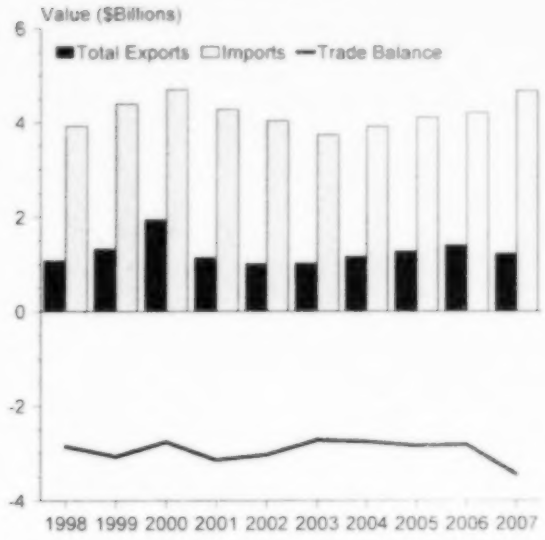
There is far more diversification in terms of origins of high tech imports compared to destinations of exports. Just over a third (34%) of BC's high tech imports originate in the United States, with a further 20% of imports sourced from Mainland China. Mexico ranks third with $494 million, or 11% of BC's tech imports originating in that country, which is more than the value of high tech goods imported from all of the European Union countries combined ($416 million, or 9%). The countries of the Pacific Rim were the source of almost 40% of high tech imports in aggregate, the second straight year and only the second time that imports from this region have exceeded those from the United States. The explosion of shipments from Mainland China is mainly responsible for this, as imports from that country have climbed almost 2,000% in the last decade.

In 2007, the value of high technology goods imported into British Columbia was over five times that of high tech exports from the province. As with exports, computer and telecommunications goods are by far the largest category of high technology imports, comprising 60% of high tech product imports, or $2.8 billion. The next largest group of imports was aerospace goods, which were valued at just over a fifth that of computers and telecommunications goods, at $633 million, or 14% of total BC high tech imports.

The strongest percentage growth in high tech imports was for aerospace products, which recorded an increase of 40.9% in 2007, vaulting them ahead of life sciences goods to rank as the second largest high tech commodity group import into BC. In terms of absolute numbers, imports of computers and telecommunications products grew the most, increasing by almost $220 million, or 8.5%.

British Columbia imports substantially more high technology goods than it exports and, as a result, the province runs a trade deficit in these commodities. In 2007, this deficit became even larger as imports grew at a far faster pace than exports. The deficit climbed to almost $3.5 billion, or nearly four times the total value of BC's high tech exports.

BC's imports far more high tech goods than it exports



Source: BC Stats

The high flying Canadian dollar likely had a role in boosting high tech imports from the United States, which drove up BC's trade deficit with that country, such that it now ranks as the largest deficit at $938 million, surpassing Mainland China, which had briefly overtaken the US in 2006. British Columbia's high tech trade deficit with Mainland China is $903 million, ranking that country second behind the United States. After the United States and China, the next largest deficit is with Mexico, at $482 million, which is almost twice the combined deficit with all countries of the European Union ($248 million). BC trades very few high tech goods to Mexico, but imports a large amount, accounting for the substantial deficit.

Given the current volatility of resource-sector commodity demand and pricing and the effect this is having on the value of the Canadian dollar, British Columbia is more in need than ever of developing other export products in order to maintain some stability in the economy. The high technology sector could be one area that will be of assistance in this regard.

For a more detailed look at high tech trade, including comparisons with other provinces and the United States, as well as measurements of high tech GDP, revenue, wages and salaries, employment and establishment counts, refer to the *Profile of the British Columbia High Technology Sector: 2008 Edition*:

www.bcstats.gov.bc.ca/data/bus_stat/busind/hitech.asp

Recent Feature Articles in Exports Release
Listed by Statistical Reference Date of Issue

08-09 *BC's Trade in High Technology Goods* (released November 2008)

08-08 *Milking the System: Is Canada's Supply Management System an Impediment to Free Trade?* (released October 2008)

08-07 *Charting BC's Exports* (released September 2008)

08-06 *Bad News for Newsprint Exports* (released August 2008)

08-05 *Asia Offers Potential as a Destination for BC Exports* (released July 2008)

08-04 *The Price is Right for Coal Producers in BC* (released June 2008)

08-03 *Border Line Threats to Trade* (released May 2008)

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06-08 *Provincial Export Profile* (released October 2006)

06-07 *Has Doha Gone the Way of the Dodo?* (released September 2006)

06-06 *Will BC Miss the Boat on Port Expansion?* (released August 2006)

NOTES

Countries Included Within World Regions:

(1) Western Europe: United Kingdom, Ireland, Austria, Belgium, Denmark, Finland, France, Germany, Greece, Iceland, Italy, Luxembourg, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland.

(2) Eastern Europe: other Europe, including all of Russia, Georgia, Kazakhstan, Kyrgyzstan, Moldova, etc.

(3) South East Asia: Malaysia, Brunei Darussalam, Singapore, Myanmar, Kampuchea, Laos, Indonesia, Philippines, Thailand, Vietnam.

(4) Africa: continental Africa, excluding Ethiopia, Libya, Somalia, Sudan, Egypt.

(5) South America: continental South America from Colombia and Venezuela south to Chile and Argentina, including offshore islands, but not Caribbean.

(6) Central America and Caribbean: from Guatemala and Belize to Panama, plus Caribbean Islands.

(7) Pacific Rim (including Japan): Japan, Hong Kong, Malaysia, Brunei Darussalam, Singapore, Laos, Mongolia, China, Indonesia, North Korea, South Korea, Philippines, Macau, Taiwan, Thailand, Vietnam, Australia, Fiji, New Zealand.

(8) Pacific Rim: as above, but excluding Japan.

(9) Middle East: from Turkey and Iran south through the Arabian Peninsula. Excluding Afghanistan and Pakistan, but including Cyprus, Ethiopia, Egypt, Somalia, Sudan and Libya.

The **European Union** is the membership as of January 1, 2007: Austria, Belgium, Bulgaria, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, United Kingdom.

'Selected Value-added Wood Products' category includes prefabricated houses, doors, windows, furniture, moulding, siding, etc. It does not include panel products, shakes, shingles or any pulp and paper products.

Revisions

Statistics Canada revises trade data for the previous three data years with release of the December data. The revision number is indicated in the footer of the tables (e.g., Rev 1 is the first annual revision, etc., and Prelim indicates it is the first release of data to December for that year). In addition to annual revisions, Statistics Canada revises the data for the previous data year every quarter (indicated in the footer by Rev Q1, etc) as well as with the release of the January and February data.

Service Offered for Detailed Trade Statistics

For BC government statistics users requiring more detailed information on exports or imports, a special report service is offered through the address below:

Dan Schrier
BC STATS
P.O. Box 9410 Stn Prov Govt
Victoria, B.C. V8W 9V1
(250) 387-0376

This service is provided through the Trade Research and Inquiry Package (TRIP) computer reporting system. TRIP offers user-defined tabulations of export or import statistics for BC, Canada, the United States and other countries. Tabulations can include information on commodities, countries, US states, years, months, mode of transport, etc.

B.C. ORIGIN EXPORTS TO SELECTED DESTINATIONS

	SEPTEMBER			YEAR-TO-DATE			ANNUAL		
	2007	2008	CHANGE 2007-08	2007	2008	CHANGE 2007-08	2005	2006	2007
	VALUES ($,000)		(%)	VALUES ($,000)		(%)	VALUES ($,000)		
United Kingdom	38,374	17,160	-55.3%	320,466	325,604	1.6%	420,970	386,225	401,294
Germany	43,980	25,870	-41.2%	371,028	336,895	-9.2%	470,595	446,919	463,521
People's Republic of China	124,474	161,939	30.1%	1,292,003	1,564,318	21.1%	1,325,453	1,485,885	1,742,507
Hong Kong	13,294	18,746	41.0%	128,104	171,341	33.8%	213,166	199,209	166,501
Taiwan	27,520	27,805	1.0%	342,907	428,172	24.9%	498,722	520,727	462,412
Japan	282,907	467,232	65.2%	3,172,700	3,676,071	15.9%	4,163,763	4,706,764	4,134,605
South Korea	102,629	217,688	112.1%	999,107	1,394,984	39.6%	1,167,734	1,364,544	1,307,768
India	76,322	27,133	-64.4%	199,657	90,772	-54.5%	196,511	345,944	234,037
Australia	20,003	19,430	-2.9%	155,293	170,341	9.7%	180,187	171,496	223,518
Mexico	14,653	32,451	121.5%	140,742	239,351	70.1%	236,979	185,277	195,764
United States	1,488,008	1,456,268	-2.1%	14,914,796	13,511,607	-9.4%	22,101,477	20,518,688	19,089,493
other	215,985	409,619	89.7%	2,348,052	3,061,081	30.4%	3,191,718	3,136,549	3,137,928
Total International Exports	**2,448,149**	**2,881,341**	**17.7%**	**24,384,854**	**24,970,540**	**2.4%**	**34,167,276**	**33,468,226**	**31,559,348**
1) Western Europe	179,237	194,843	8.7%	1,752,017	1,914,099	9.3%	2,452,969	2,263,317	2,294,722
2) Eastern Europe	23,879	15,908	-33.4%	122,173	140,940	15.4%	128,635	115,992	174,189
3) South East Asia	30,807	53,863	74.8%	415,243	420,007	1.1%	450,577	523,622	520,729
4) Africa (exc. Egypt & Mid-East)	3,429	28,926	743.6%	51,768	121,174	134.1%	58,455	57,498	72,065
5) South America	25,741	40,810	58.5%	304,600	467,363	53.4%	437,323	480,787	405,177
6) Cent. Amer. & Caribb. (exc. Mex.)	6,739	36,009	434.4%	73,180	156,963	114.5%	106,767	114,165	105,866
7) Pacific Rim (including Japan)	610,678	981,731	60.8%	6,554,097	7,903,096	20.6%	8,077,523	9,034,931	8,625,638
8) Pacific Rim (excluding Japan)	327,770	514,499	57.0%	3,381,397	4,227,025	25.0%	3,913,760	4,328,167	4,491,033
9) Middle East	14,191	61,468	333.2%	210,145	361,664	72.1%	308,782	296,122	280,130
SHARE OF TOTAL (%)									
United Kingdom	1.6%	0.6%		1.3%	1.3%		1.2%	1.2%	1.3%
Germany	1.8%	0.9%		1.5%	1.3%		1.4%	1.3%	1.5%
People's Republic of China	5.1%	5.6%		5.3%	6.3%		3.9%	4.4%	5.5%
Hong Kong	0.5%	0.7%		0.5%	0.7%		0.6%	0.6%	0.5%
Taiwan	1.1%	1.0%		1.4%	1.7%		1.5%	1.6%	1.5%
Japan	11.6%	16.2%		13.0%	14.7%		12.2%	14.1%	13.1%
South Korea	4.2%	7.6%		4.1%	5.6%		3.4%	4.1%	4.1%
India	3.1%	0.9%		0.8%	0.4%		0.6%	1.0%	0.7%
Australia	0.8%	0.7%		0.6%	0.7%		0.5%	0.5%	0.7%
Mexico	0.6%	1.1%		0.6%	1.0%		0.7%	0.6%	0.6%
United States	60.8%	50.5%		61.2%	54.1%		64.7%	61.3%	60.5%
other	8.8%	14.2%		9.6%	12.3%		9.3%	9.4%	9.9%
Total International Exports	**100.0%**	**100.0%**		**100.0%**	**100.0%**		**100.0%**	**100.0%**	**100.0%**
1) Western Europe	7.3%	6.8%		7.2%	7.7%		7.2%	6.8%	7.3%
2) Eastern Europe	1.0%	0.6%		0.5%	0.6%		0.4%	0.3%	0.6%
3) South East Asia	1.3%	1.9%		1.7%	1.7%		1.3%	1.6%	1.6%
4) Africa (exc. Egypt & Mid-East)	0.1%	1.0%		0.2%	0.5%		0.2%	0.2%	0.2%
5) South America	1.1%	1.4%		1.2%	1.9%		1.3%	1.4%	1.3%
6) Cent. Amer. & Caribb. (exc. Mex.)	0.3%	1.2%		0.3%	0.6%		0.3%	0.3%	0.3%
7) Pacific Rim (including Japan)	24.9%	34.1%		26.9%	31.6%		23.6%	27.0%	27.3%
8) Pacific Rim (excluding Japan)	13.4%	17.9%		13.9%	16.9%		11.5%	12.9%	14.2%
9) Middle East	0.6%	2.1%		0.9%	1.4%		0.9%	0.9%	0.9%

See attached NOTES for countries within listed regions.

B.C. ORIGIN EXPORTS to ALL COUNTRIES
– SELECTED COMMODITIES –

	SEPTEMBER			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2007 ($,000)	2008 ($,000)	2007-08 (%)	2007 ($,000)	2008 ($,000)	2007-08 (%)	2007 (%)	2008 (%)
SOLID WOOD PRODUCTS	**528,245**	**452,666**	**-14.3%**	**5,811,327**	**4,176,522**	**-28.1%**	**23.8%**	**16.7%**
Lumber (softwood)	342,065	306,429	-10.4%	3,896,417	2,779,458	-28.7%	16.0%	11.1%
Cedar Shakes and Shingles	26,238	17,569	-33.0%	210,541	161,670	-23.2%	0.9%	0.6%
Plywood and Veneer (softwood)	18,954	15,517	-18.1%	238,478	143,818	-39.7%	1.0%	0.6%
Other Panel Products	39,206	39,363	0.4%	434,272	319,178	-26.5%	1.8%	1.3%
Selected Value Added Wood Products	57,169	40,762	-28.7%	539,961	401,688	-25.6%	2.2%	1.6%
Logs	29,260	11,448	-60.9%	315,155	201,111	-36.2%	1.3%	0.8%
Other	15,353	21,579	40.6%	176,504	169,599	-3.9%	0.7%	0.7%
PULP AND PAPER PRODUCTS	**375,240**	**431,929**	**15.1%**	**3,886,728**	**3,607,726**	**-7.2%**	**15.9%**	**14.4%**
Pulp	257,275	272,196	5.8%	2,546,161	2,283,766	-10.3%	10.4%	9.1%
Newsprint	18,796	36,928	96.5%	367,673	257,855	-29.9%	1.5%	1.0%
Paper, Paperboard - exc. Newsprint	85,848	108,899	26.9%	841,784	942,297	11.9%	3.5%	3.8%
Other	13,321	13,907	4.4%	131,109	123,807	-5.6%	0.5%	0.5%
AGRICULTURE AND FOOD OTHER THAN FISH	**138,832**	**146,766**	**5.7%**	**1,119,450**	**1,167,214**	**4.3%**	**4.6%**	**4.7%**
Fruit and Nuts	31,529	26,196	-16.9%	161,770	152,341	-5.8%	0.7%	0.6%
Vegetables	24,440	23,098	-5.5%	174,430	179,242	2.8%	0.7%	0.7%
Other	82,863	97,472	17.6%	783,250	835,632	6.7%	3.2%	3.3%
FISH PRODUCTS	**81,400**	**85,218**	**4.7%**	**699,382**	**668,119**	**-4.5%**	**2.9%**	**2.7%**
Whole Fish;Fresh, Ch'd, Froz. exc Salmon	22,047	26,076	18.3%	114,233	121,889	6.7%	0.5%	0.5%
Whole Salmon; Fresh, Chilled, Frozen	35,228	32,141	-8.8%	297,384	265,999	-10.6%	1.2%	1.1%
Salmon; Fillets, Canned, Smoked, etc.	2,906	1,576	-45.8%	27,322	30,138	10.3%	0.1%	0.1%
Other	21,219	25,426	19.8%	260,443	250,094	-4.0%	1.1%	1.0%
METALLIC MINERAL PRODUCTS	**287,921**	**231,324**	**-19.7%**	**2,603,867**	**2,582,624**	**-0.8%**	**10.7%**	**10.3%**
Copper Ores and Concentrates	109,869	34,853	-68.3%	875,549	888,920	1.5%	3.6%	3.6%
Molybdenum Ores and Concentrates	34,873	57,702	65.5%	327,435	377,724	15.4%	1.3%	1.5%
Unwrought Aluminum	71,442	67,217	-5.9%	590,385	557,990	-5.5%	2.4%	2.2%
Unwrought Zinc	44,643	44,213	-1.0%	552,789	459,982	-16.8%	2.3%	1.8%
Other	27,094	27,339	0.9%	257,710	298,008	15.6%	1.1%	1.2%
FABRICATED METAL PRODUCTS	**87,184**	**112,573**	**29.1%**	**825,867**	**997,912**	**20.8%**	**3.4%**	**4.0%**
ENERGY PRODUCTS	**431,681**	**878,131**	**103.4%**	**4,644,315**	**6,995,174**	**50.6%**	**19.0%**	**28.0%**
Natural Gas	172,203	156,356	-9.2%	1,997,113	2,456,175	23.0%	8.2%	9.8%
Coal	172,763	584,738	238.5%	1,875,315	3,642,655	94.2%	7.7%	14.6%
Electricity	45,690	89,997	97.0%	475,071	514,301	8.3%	1.9%	2.1%
Other	41,025	47,041	14.7%	296,816	382,043	28.7%	1.2%	1.5%
MACHINERY AND EQUIPMENT	**293,843**	**278,566**	**-5.2%**	**2,647,210**	**2,485,139**	**-6.1%**	**10.9%**	**10.0%**
Motor Vehicles and Parts	27,663	21,788	-21.2%	282,700	236,921	-16.2%	1.2%	0.9%
Electrical/Electronic/Communications	64,519	69,047	7.0%	540,263	562,799	4.2%	2.2%	2.3%
Scientific/Photographic/Measuring Equip., etc.	29,751	32,425	9.0%	297,390	287,381	-3.4%	1.2%	1.2%
Other	171,911	155,307	-9.7%	1,526,856	1,398,038	-8.4%	6.3%	5.6%
PLASTICS AND ARTICLES OF PLASTIC	**39,930**	**33,675**	**-15.7%**	**380,352**	**309,699**	**-18.6%**	**1.6%**	**1.2%**
CHEMICALS AND CHEMICAL PRODUCTS	**54,317**	**109,949**	**102.4%**	**531,326**	**834,184**	**57.0%**	**2.2%**	**3.3%**
APPAREL AND ACCESSORIES	**16,583**	**10,224**	**-38.3%**	**120,463**	**85,557**	**-29.0%**	**0.5%**	**0.3%**
TEXTILES	**11,303**	**5,065**	**-55.2%**	**47,602**	**37,377**	**-21.5%**	**0.2%**	**0.1%**
ALL OTHER COMMODITIES	**101,670**	**105,254**	**3.5%**	**1,066,966**	**1,023,292**	**-4.1%**	**4.4%**	**4.1%**
GRAND TOTAL	**2,448,149**	**2,881,341**	**17.7%**	**24,384,854**	**24,970,540**	**2.4%**	**100.0%**	**100.0%**

B.C. ORIGIN EXPORTS to the U.S.A.
– SELECTED COMMODITIES –

	SEPTEMBER			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2007 ($,000)	2008 ($,000)	2007-08 (%)	2007 ($,000)	2008 ($,000)	2007-08 (%)	2007 (%)	2008 (%)
SOLID WOOD PRODUCTS	**399,877**	**306,406**	**-23.4%**	**4,283,954**	**2,748,946**	**-35.8%**	**28.7%**	**20.3%**
Lumber (softwood)	256,177	195,117	-23.8%	2,787,777	1,736,154	-37.7%	18.7%	12.8%
Cedar Shakes and Shingles	24,377	15,614	-35.9%	197,958	144,178	-27.2%	1.3%	1.1%
Plywood and Veneer (softwood)	16,885	14,028	-16.9%	211,841	126,586	-40.2%	1.4%	0.9%
Other Panel Products	34,744	33,524	-3.5%	369,878	263,639	-28.7%	2.5%	2.0%
Selected Value Added Wood Products	47,658	36,151	-24.1%	464,003	353,178	-23.9%	3.1%	2.6%
Logs	12,765	3,906	-69.4%	162,562	56,739	-65.1%	1.1%	0.4%
Other	7,271	8,065	10.9%	89,935	68,472	-23.9%	0.6%	0.5%
PULP AND PAPER PRODUCTS	**171,358**	**176,851**	**3.2%**	**1,648,664**	**1,556,896**	**-5.6%**	**11.1%**	**11.5%**
Pulp	82,434	67,627	-18.0%	703,910	608,746	-13.5%	4.7%	4.5%
Newsprint	11,054	15,581	41.0%	206,783	141,171	-31.7%	1.4%	1.0%
Paper, Paperboard - exc. Newsprint	66,693	82,611	23.9%	631,156	705,074	11.7%	4.2%	5.2%
Other	11,177	11,031	-1.3%	106,815	101,904	-4.6%	0.7%	0.8%
AGRICULTURE AND FOOD OTHER THAN FISH	**100,498**	**105,364**	**4.8%**	**849,922**	**828,334**	**-2.5%**	**5.7%**	**6.1%**
Fruit and Nuts	28,508	24,140	-15.3%	131,223	128,678	-1.9%	0.9%	1.0%
Vegetables	18,741	20,626	10.1%	163,288	171,777	5.2%	1.1%	1.3%
Other	53,250	60,598	13.8%	555,411	527,879	-5.0%	3.7%	3.9%
FISH PRODUCTS	**49,387**	**52,330**	**6.0%**	**427,737**	**384,251**	**-10.2%**	**2.9%**	**2.8%**
Whole Fish,Fresh, Ch'd, Froz. exc Salmon	5,384	8,428	56.5%	46,845	44,949	-4.0%	0.3%	0.3%
Whole Salmon; Fresh, Chilled, Frozen	30,384	27,446	-9.7%	265,236	234,339	-11.6%	1.8%	1.7%
Salmon; Fillets, Canned, Smoked, etc.	128	50	-60.6%	1,428	941	-34.1%	0.0%	0.0%
Other	13,492	16,406	21.6%	114,228	104,022	-8.9%	0.8%	0.8%
METALLIC MINERAL PRODUCTS	**62,485**	**85,213**	**36.4%**	**662,745**	**743,764**	**12.2%**	**4.4%**	**5.5%**
Copper Ores and Concentrates	0	658	NA	0	658	NA	0.0%	0.0%
Molybdenum Ores and Concentrates	9,173	20,133	119.5%	54,352	97,657	79.7%	0.4%	0.7%
Unwrought Aluminum	4,327	8,297	91.8%	42,311	63,665	50.5%	0.3%	0.5%
Unwrought Zinc	35,034	39,676	13.2%	445,313	394,109	-11.5%	3.0%	2.9%
Other	13,951	16,450	17.9%	120,769	187,676	55.4%	0.8%	1.4%
FABRICATED METAL PRODUCTS	**60,729**	**83,108**	**36.9%**	**603,819**	**706,955**	**17.1%**	**4.0%**	**5.2%**
ENERGY PRODUCTS	**259,641**	**293,649**	**13.1%**	**2,773,323**	**3,322,545**	**19.8%**	**18.6%**	**24.6%**
Natural Gas	172,203	156,356	-9.2%	1,997,113	2,456,175	23.0%	13.4%	18.2%
Coal	763	377	-50.6%	5,086	9,054	78.0%	0.0%	0.1%
Electricity	45,690	89,997	97.0%	475,070	514,301	8.3%	3.2%	3.8%
Other	40,984	46,919	14.5%	296,053	343,015	15.9%	2.0%	2.5%
MACHINERY AND EQUIPMENT	**205,404**	**187,464**	**-8.7%**	**1,890,235**	**1,675,003**	**-11.4%**	**12.7%**	**12.4%**
Motor Vehicles and Parts	23,767	18,431	-22.5%	252,043	204,403	-18.9%	1.7%	1.5%
Electrical/Electronic/Communications	42,417	40,895	-3.6%	369,063	346,044	-6.2%	2.5%	2.6%
Scientific/Photographic/Measuring Equip., etc.	15,900	17,894	12.5%	175,719	157,586	-10.3%	1.2%	1.2%
Other	123,320	110,244	-10.6%	1,093,409	966,969	-11.6%	7.3%	7.2%
PLASTICS AND ARTICLES OF PLASTIC	**36,026**	**30,278**	**-16.0%**	**350,749**	**272,818**	**-22.2%**	**2.4%**	**2.0%**
CHEMICALS AND CHEMICAL PRODUCTS	**38,136**	**35,962**	**-5.7%**	**368,386**	**342,340**	**-7.1%**	**2.5%**	**2.5%**
APPAREL AND ACCESSORIES	**12,821**	**7,946**	**-38.0%**	**99,331**	**63,232**	**-36.3%**	**0.7%**	**0.5%**
TEXTILES	**2,527**	**2,025**	**-19.9%**	**21,044**	**14,115**	**-32.9%**	**0.1%**	**0.1%**
ALL OTHER COMMODITIES	**89,118**	**89,671**	**0.6%**	**934,887**	**852,408**	**-8.8%**	**6.3%**	**6.3%**
GRAND TOTAL	**1,488,008**	**1,456,268**	**-2.1%**	**14,914,796**	**13,511,607**	**-9.4%**	**100.0%**	**100.0%**

B.C. ORIGIN EXPORTS to JAPAN
– SELECTED COMMODITIES –

	SEPTEMBER			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2007 ($,000)	2008 ($,000)	2007-08 (%)	2007 ($,000)	2008 ($,000)	2007-08 (%)	2007 (%)	2008 (%)
SOLID WOOD PRODUCTS	**56,709**	**67,326**	**18.7%**	**817,449**	**717,148**	**-12.3%**	**25.8%**	**19.5%**
Lumber (softwood)	38,200	53,536	40.1%	582,737	523,031	-10.2%	18.4%	14.2%
Cedar Shakes and Shingles	0	0	NA	23	51	123.1%	0.0%	0.0%
Plywood and Veneer (softwood)	610	150	-75.4%	11,554	2,351	-79.7%	0.4%	0.1%
Other Panel Products	2,987	4,539	52.0%	37,347	37,599	0.7%	1.2%	1.0%
Selected Value Added Wood Products	3,851	2,738	-28.9%	45,397	25,280	-44.3%	1.4%	0.7%
Logs	9,471	2,859	-69.8%	108,310	96,615	-10.8%	3.4%	2.6%
Other	1,590	3,505	120.5%	32,080	32,222	0.4%	1.0%	0.9%
PULP AND PAPER PRODUCTS	**27,223**	**18,754**	**-31.1%**	**237,463**	**210,902**	**-11.2%**	**7.5%**	**5.7%**
Pulp	26,013	16,702	-35.8%	226,987	199,395	-12.2%	7.2%	5.4%
Newsprint	457	787	71.0%	4,070	4,064	-0.2%	0.1%	0.1%
Paper, Paperboard - exc. Newsprint	419	510	21.9%	4,368	3,910	-10.5%	0.1%	0.1%
Other	335	761	127.2%	2,038	3,533	73.3%	0.1%	0.1%
AGRICULTURE AND FOOD OTHER THAN FISH	**14,772**	**16,266**	**10.1%**	**75,962**	**93,526**	**23.1%**	**2.4%**	**2.5%**
Fruit and Nuts	655	537	-18.0%	8,583	8,829	2.9%	0.3%	0.2%
Vegetables	5,347	2,131	-60.1%	6,968	2,364	-66.1%	0.2%	0.1%
Other	8,770	13,597	55.0%	60,412	82,332	36.3%	1.9%	2.2%
FISH PRODUCTS	**4,890**	**8,757**	**79.1%**	**116,981**	**112,734**	**-3.6%**	**3.7%**	**3.1%**
Whole Fish,Fresh, Ch'd, Froz. exc Salmon	2,235	3,827	71.2%	22,165	21,333	-3.8%	0.7%	0.6%
Whole Salmon, Fresh, Chilled, Frozen	899	2,791	210.4%	14,628	18,084	23.6%	0.5%	0.5%
Salmon, Fillets, Canned, Smoked, etc.	44	160	265.4%	541	464	-14.2%	0.0%	0.0%
Other	1,711	1,978	15.6%	79,647	72,853	-8.5%	2.5%	2.0%
METALLIC MINERAL PRODUCTS	**99,516**	**61,155**	**-38.5%**	**1,177,893**	**1,134,852**	**-3.7%**	**37.1%**	**30.9%**
Copper Ores and Concentrates	29,815	0	-100.0%	567,359	618,611	9.0%	17.9%	16.8%
Molybdenum Ores and Concentrates	9,912	9,123	-8.0%	107,479	103,587	-3.6%	3.4%	2.8%
Unwrought Aluminum	49,083	45,099	-8.1%	398,261	375,234	-5.8%	12.6%	10.2%
Unwrought Zinc	1,915	472	-75.3%	18,633	4,141	-77.8%	0.6%	0.1%
Other	8,792	6,461	-26.5%	86,162	33,279	-61.4%	2.7%	0.9%
FABRICATED METAL PRODUCTS	**938**	**1,788**	**90.7%**	**10,509**	**13,424**	**27.7%**	**0.3%**	**0.4%**
ENERGY PRODUCTS	**72,299**	**282,443**	**290.7%**	**640,379**	**1,308,876**	**104.4%**	**20.2%**	**35.6%**
Natural Gas	0	0	NA	0	0	NA	0.0%	0.0%
Coal	72,285	282,425	290.7%	640,249	1,308,717	104.4%	20.2%	35.6%
Electricity	0	0	NA	0	0	NA	0.0%	0.0%
Other	15	18	NA	130	160	23.1%	0.0%	0.0%
MACHINERY AND EQUIPMENT	**2,656**	**3,784**	**42.5%**	**37,427**	**38,198**	**2.1%**	**1.2%**	**1.0%**
Motor Vehicles and Parts	7	7	-7.2%	385	468	21.6%	0.0%	0.0%
Electrical/Electronic/Communications	1,217	1,693	39.2%	11,051	8,269	-25.2%	0.3%	0.2%
Scientific/Photographic/Measuring Equip., etc.	245	317	29.3%	4,582	6,257	36.6%	0.1%	0.2%
Other	1,187	1,767	48.8%	21,410	23,204	8.4%	0.7%	0.6%
PLASTICS AND ARTICLES OF PLASTIC	**133**	**87**	**-34.6%**	**1,733**	**795**	**-54.1%**	**0.1%**	**0.0%**
CHEMICALS AND CHEMICAL PRODUCTS	**2,763**	**5,818**	**110.6%**	**42,357**	**39,053**	**-7.8%**	**1.3%**	**1.1%**
APPAREL AND ACCESSORIES	**385**	**544**	**41.3%**	**3,510**	**2,428**	**-30.8%**	**0.1%**	**0.1%**
TEXTILES	**7**	**16**	**120.6%**	**168**	**114**	**-31.9%**	**0.0%**	**0.0%**
ALL OTHER COMMODITIES	**615**	**493**	**-19.8%**	**10,870**	**4,022**	**-63.0%**	**0.3%**	**0.1%**
GRAND TOTAL	**282,907**	**467,232**	**65.2%**	**3,172,700**	**3,676,071**	**15.9%**	**100.0%**	**100.0%**

B.C. ORIGIN EXPORTS TO THE EUROPEAN UNION (2007 membership)*
– SELECTED COMMODITIES –

	SEPTEMBER			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2007 ($,000)	2008 ($,000)	2007-08 (%)	2007 ($,000)	2008 ($,000)	2007-08 (%)	2007 (%)	2008 (%)
SOLID WOOD PRODUCTS	**27,589**	**31,829**	**15.4%**	**286,705**	**289,402**	**0.9%**	**16.2%**	**14.9%**
Lumber (softwood)	17,788	19,817	11.4%	210,543	194,044	-7.8%	11.9%	10.0%
Cedar Shakes and Shingles	1,211	1,080	-10.8%	7,617	9,509	24.8%	0.4%	0.5%
Plywood and Veneer (softwood)	1,026	636	-38.0%	11,662	10,379	-11.0%	0.7%	0.5%
Other Panel Products	101	236	132.5%	1,747	2,077	18.9%	0.1%	0.1%
Selected Value Added Wood Products	1,480	361	-75.6%	7,623	8,675	13.8%	0.4%	0.4%
Logs	31	17	NA	88	17	-80.6%	0.0%	0.0%
Other	5,952	9,683	62.7%	47,426	64,701	36.4%	2.7%	3.3%
PULP AND PAPER PRODUCTS	**28,570**	**28,584**	**0.0%**	**334,753**	**276,466**	**-17.4%**	**18.9%**	**14.3%**
Pulp	26,931	23,072	-14.3%	306,399	237,099	-22.6%	17.3%	12.2%
Newsprint	0	0	NA	225	106	-53.1%	0.0%	0.0%
Paper, Paperboard - exc. Newsprint	1,548	5,497	255.1%	27,785	38,891	40.0%	1.6%	2.0%
Other	91	15	-83.1%	343	370	7.9%	0.0%	0.0%
AGRICULTURE AND FOOD OTHER THAN FISH	**2,416**	**2,626**	**8.7%**	**32,181**	**26,989**	**-16.1%**	**1.8%**	**1.4%**
Fruit and Nuts	657	840	27.7%	9,435	6,609	-30.0%	0.5%	0.3%
Vegetables	231	242	4.9%	2,357	2,121	-10.0%	0.1%	0.1%
Other	1,528	1,545	1.1%	20,389	18,260	-10.4%	1.2%	0.9%
FISH PRODUCTS	**8,021**	**5,153**	**-35.8%**	**43,330**	**40,633**	**-6.2%**	**2.5%**	**2.1%**
Whole Fish;Fresh, Ch'd, Froz. exc Salmon	3,290	2,156	-34.5%	12,725	10,675	-16.1%	0.7%	0.6%
Whole Salmon; Fresh, Chilled, Frozen	2,143	503	-76.5%	7,657	4,276	-44.2%	0.4%	0.2%
Salmon; Fillets, Canned, Smoked, etc.	2,182	1,231	-43.6%	20,619	21,921	6.3%	1.2%	1.1%
Other	405	1,263	211.6%	2,329	3,761	61.5%	0.1%	0.2%
METALLIC MINERAL PRODUCTS	**10,402**	**12,450**	**19.7%**	**140,170**	**137,880**	**-1.6%**	**7.9%**	**7.1%**
Copper Ores and Concentrates	0	0	NA	0	0	NA	0.0%	0.0%
Molybdenum Ores and Concentrates	9,846	12,033	22.2%	118,671	114,577	-3.5%	6.7%	5.9%
Unwrought Aluminum	0	192	#DIV/0!	1,072	2,143	99.8%	0.1%	0.1%
Unwrought Zinc	0	0	#DIV/0!	4,126	4,134	0.2%	0.2%	0.2%
Other	556	225	-59.5%	16,300	17,026	4.5%	0.9%	0.9%
FABRICATED METAL PRODUCTS	**945**	**1,006**	**6.5%**	**9,488**	**10,267**	**8.2%**	**0.5%**	**0.5%**
ENERGY PRODUCTS	**51,918**	**63,923**	**23.1%**	**506,519**	**744,594**	**47.0%**	**28.7%**	**38.5%**
Natural Gas	0	0	NA	0	0	NA	0.0%	0.0%
Coal	51,916	63,921	23.1%	506,460	744,517	47.0%	28.7%	38.5%
Electricity	0	0	NA	0	0	NA	0.0%	0.0%
Other	2	2	-8.6%	59	77	30.3%	0.0%	0.0%
MACHINERY AND EQUIPMENT	**35,536**	**36,034**	**1.4%**	**306,367**	**311,969**	**1.8%**	**17.3%**	**16.1%**
Motor Vehicles and Parts	1,059	548	-48.3%	5,795	7,405	27.8%	0.3%	0.4%
Electrical/Electronic/Communications	10,228	17,073	66.9%	79,813	112,452	40.9%	4.5%	5.8%
Scientific/Photographic/Measuring Equip., etc.	6,857	6,593	-3.9%	54,155	56,288	3.9%	3.1%	2.9%
Other	17,391	11,820	-32.0%	166,604	135,824	-18.5%	9.4%	7.0%
PLASTICS AND ARTICLES OF PLASTIC	**366**	**385**	**5.1%**	**6,376**	**5,688**	**-10.8%**	**0.4%**	**0.3%**
CHEMICALS AND CHEMICAL PRODUCTS	**3,397**	**3,607**	**6.2%**	**31,593**	**29,922**	**-5.3%**	**1.8%**	**1.5%**
APPAREL AND ACCESSORIES	**2,214**	**766**	**-65.4%**	**10,404**	**9,227**	**-11.3%**	**0.6%**	**0.5%**
TEXTILES	**6,823**	**252**	**-96.3%**	**8,060**	**2,168**	**-73.1%**	**0.5%**	**0.1%**
ALL OTHER COMMODITIES	**5,161**	**6,086**	**17.9%**	**50,774**	**50,610**	**-0.3%**	**2.9%**	**2.6%**
GRAND TOTAL	**183,358**	**192,701**	**5.1%**	**1,766,720**	**1,935,815**	**9.6%**	**100.0%**	**100.0%**

* Note that as of January 1, 2007 the European Union expanded to include two new members: Bulgaria and Romania. These figures include those countries.